

plante
moran

ICP
INSSTITUTIONAL
Care Pharmacy™

BUCKINGHAM
DOOLITTLE &
BURROUGHS, LLP
Attorneys & Counselors at Law

PointClickCare®

LANCASTER
POLLARD

ComManagement Health Systems, Inc.
A Sedwick CMS Company

T H G

LeaderStat
Long Term Care Management Resources

Therapy
Partners

NEACE
LUKENS

Dinismore & Shohl LLP
ATTORNEYS

CompManagement Inc.



Omnicare
Long Term Care Group

Remedi
SeniorCare

SCHUTJER
BOGAR LLC
attorneys

Howard, Wershale & Co.
CPAs & Advisors

RLH CONSULTING

Rolf & Goffman
A Legal Professional Association

with support from our champion partners

Ohio
Health
Care
Association



offered through the Educational
Foundation of OHCA

Managing Managed Care Receivables



October 21, 2010

2:00 p.m. – 3:30 p.m.

Part of the Business Office Excellence Series

For more detailed information see www.ohca.org

Managing Managed Care Receivables

Part of the Business Office Excellence Series



October 21, 2010

2:00 pm – 3:30 pm

Course Description:

Managed care plans (interdependent systems that integrate the financing and delivery of health care services)—differ in how they deliver care, ease of access to care, flexibility in network and out of network choice, and services covered. Much remains to be learned about the long-term effects of managed care on access, cost, and quality of care. In this session, we will learn how to effectively monitor the eligibility screenings, request authorizations and follow through to prompt reconciliation of payments. We will discuss the protocols of system maintenance to properly account for contractual allowances and the patient copayments and deductibles reported on the explanation of benefits.

Objectives

1. To understand the difference between the Managed Care plans (do they really walk, talk and look like the traditional Medicare or Medicaid plans?)
2. How to properly reconcile the explanation of benefits and apply contractual allowances accurately
3. How to determine the correct copayments and deductible amounts which are due from your patient and when you should collect them.

Speaker:

Kelly Sorensen

Revenue Cycle Advisor, CMOM
Howard, Wershbae & Co.

CPAs & Advisors, OHCA Platinum Champion Partner

With over 20 years experience in health care management and receivables, Kelly has sophisticated knowledge in both the payer and provider side of health care organizations, with a particular concentration on pre and post audit chart reviews. Her comprehensive understanding of coding and compliance regulations provides hospitals, physicians, and insurers, to move forward with globally integrated health care systems.

As a Certified Medical Office Manager, Kelly specializes in projects concerning all phases of the revenue cycle as well as technology improvements and efficiencies. Training facilities inside and out of Ohio, Kelly has presented on both A/R and billing topics to statewide health care associations.

Kelly's expertise in A/R management spans a wide array of health care organizations such as: acute care hospitals, ambulatory centers, physician and specialty practices, skilled nursing facilities, durable medical equipment, specialty clinic billing and receivable management, ASC, diagnostic and DME billing.

Kelly is a member of the Metropolitan Directory of Executives, Professionals and Entrepreneurs, the National Registry of "Who's Who" in Professionals, and is also a Certified Medical Office Manager.

CEUs & Other Education Requirements:

This program is approved for one (1.0) hour of credit for nursing home administrators, accountants and nurses. Individual attendance will be monitored throughout the call. Only those attending the entire call will be awarded continuing education credit. All participants regardless of need for CEUs, will receive a certificate of attendance. Upon receipt of your request for continuing education form, certificates will be mailed to the facility.

How it will work:

One week prior to the webinar, you will receive an email with the toll-free number and access code for your contact person at the facility to enter the webinar, as well as any handout materials and continuing education request forms. The number and access code are only valid for one connection (phone line & computer) per each registered organization. Any additional connections will be billed the webinar registration fee.

How much does it cost?

Facilities will pay one low fee for an unlimited number of participants. However, the number and access code is valid only for one phone line/computer at the location registered with the Association. Any additional telephone #'s/computers calling in will be billed for the registration fee.

Have a conflict the day or time of the call or just want other shifts to be able to hear the program? This program is being recorded and a cd-rom along with the handouts is available for purchase. CEUs are not available for listening to the CD.

It is imperative that an email address is provided as this is where call in code and handout materials will be sent.

Register on line and save 10% off the registration fee listed.

Mail-in Registration

or **www.efohca.org**

COMPANY INFORMATION:

Facility _____

Address _____

City _____ State _____ Zip _____

Phone (_____) _____

Registration Fees:

Members: \$ 75 (Prior to October 3) \$ 130 (October 3 and after)

Non-Members: \$ 100 (Prior to October 3) \$ 175 (October 3 and after)

Payment must be included to be processed.

Send this completed form and payment to:

EFOHCA

55 Green Meadows Drive South, Lewis Center, Ohio 43035 • Fax: 614/436-0939

Name: _____

Title: _____

Email Address (required): _____

Checks accepted with mail-in registrations. Credit cards accepted with online registrations.

Managing Managed Care Receivables